

PARTNERS: CONTRACT DISCOVERY AND MIGRATION

01 – THE CHALLENGE

Is the inability to quickly and cost-effectively locate and import legacy contracts for your customers limiting the adoption and value of your software's value proposition?

Incomplete information in any solution you provide, whether it's a Contract Lifecycle Management (CLM), Client Relationship Management (CRM), Supplier Relationship Management (SRM), Enterprise Resource Planning (ERP), or other enterprise system, hinders your ability to offer your customers the return on investment they seek.

Your customers have made a significant investment in your solution but they are still losing value by not locating all of their current contracts, extracting the key contractual terms, clauses, and clause combinations, and loading that intelligence into your solution. Historically this is a manual, labor intensive endeavor that is cost and resource prohibitive. Unfortunately skipping this step leaves value on the table as your clients remain unable to answer questions such as:

- How many contracts do they have?
- Where are all their contracts located?
- Which contracts contain cost reduction opportunities?
- Are there hidden revenue opportunities in their contracts?

02 – HOW CAN SEAL HELP?

Using advanced technology, capable of learning as it goes, Seal offers a fast, economical and automated process to find legacy contracts wherever they may reside. Seal extracts over 50 key contractual terms, resulting in much fewer contracts needing costly manual review. The result is a fully searchable, cleansed contract repository ready to be loaded into your solution.

03 – HOW SEAL WORKS FOR YOUR CUSTOMERS

- Discovers contract documents stored on hard drives, network drives, software solutions, file shares, etc.
- Recognizes contract documents stored as text, doc, pdf, image and other formats.
- Creates an abstract that contains the 50 key contractual terms (metadata).
- Copies the discovered abstract and files to a secure, protected location.
- Ensures the discovered contractual documents as well as terms/clauses within those documents can be easily searched.
- Identifies high risk and high value clauses.
- Can load contractual documents it discovers into your solution.

CONTACT US:

To learn more, visit www.seal-software.com

Americas HQ

1990 N. California Blvd. Suite
500
Walnut Creek, CA 94596. USA.
T: + 1 650 938-SEAL (7325)

European HQ

1-2 Hatfields, Waterloo,
London
SE1 9PG, United Kingdom.
T: + 44 203 735 9898

