

SEAL PROFESSIONAL SERVICES

ACCELERATING CUSTOMER SUCCESS

Comprehensive Services to Maximize Customer Value

Seal Software is a powerful machine learning platform capable of driving transformative change within your enterprise by surfacing key business data from your most important contracts. Seal Professional Services work with clients to ensure the system, process and people are prepared to achieve success and maximize return on investments of money and time.

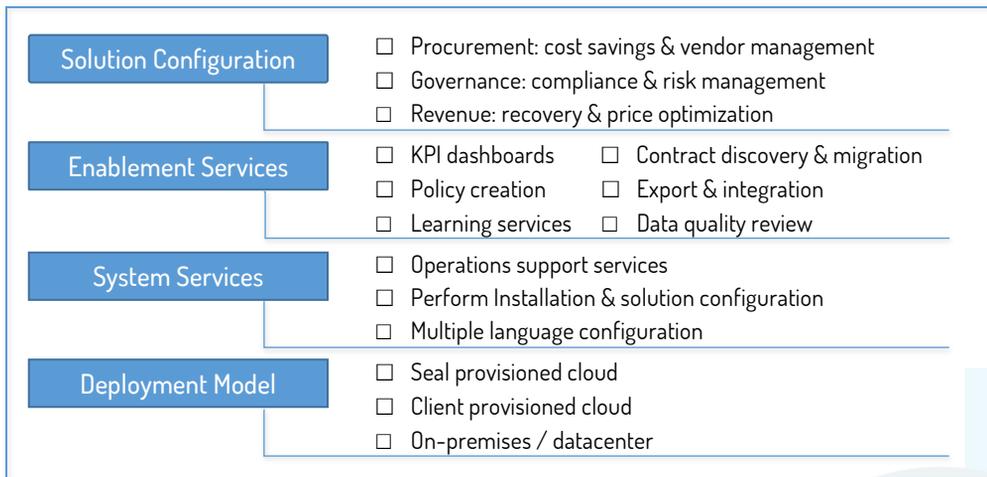
Accelerating success with the experience and expertise that enable transformative business opportunities.

01 – FLEXIBLE SERVICE MODEL

Seal Professional Services focuses on helping customers when, where and how they need solution, implementation, and project management expertise.

Seal offers a full range of services from hosted-fully managed solutions to on-premises and fully integrated systems. Our experienced consultants will work with your team to define a plan that meets your organizational needs.

Using a simple tiered approach, Seal Professional Services helps you quickly define the engagement model and scope your deployment, configuration, and system enablement.



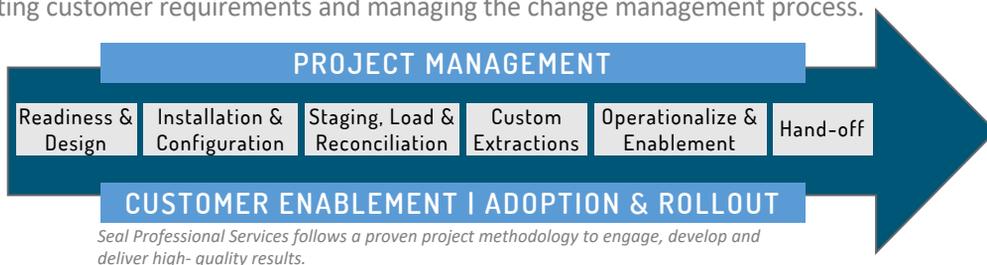
02 – EXPERIENCE AND EXPERTISE

Seal Professional Services has a full range of experienced consultants ready to help you manage each phase of your solution lifecycle.

- Project Managers
- Technical Consultants
- Application Consultants
- Data Review Services Consultants
- Center of Excellence – for managed services

03 – PROVEN METHODOLOGY

The key to a successful Seal engagement is a through scope definition of all activities and deliverables clearly defined. Our proven methodology outlines the typical activities involved in enabling customers to use the Seal platform for maximum value. To further refine the scope, in order to guarantee that all customer expectations are met, the methodology incorporates checkpoints for validating customer requirements and managing the change management process.



04 – PROVEN SERVICES

Whether deployed on customer premise or hosted in the cloud, Seal Professional Services experts will work with you to define, manage, and deliver your custom requirements at each phase.

Project Management: Working in concert with the project sponsor, the Seal Project Manager will proactively manage and control the scope, budget, risks of the project as well as direct the work of the Seal resources.

Customer Enablement: The Seal Professional Services consultants will work with the customer resources to ensure Seal blends into their day-to-day operational model. They will also work to ensure your team is fully enabled and comfortable making Seal part of their daily activities.

Adoption and Rollout: Delivery of the project assets, including the Seal Configuration Workbook and Seal Design Workbook provides you with a detailed record of the platform configuration components that have been setup and aligned with your stated business needs and requirements. Both artifacts developed and refined through the first four phases of the project serve as a documentation source for the Seal platform.

Seal’s Professional Services team will coordinate a transition meeting to introduce the Customer team to Seal’s Customer Support team and provide the Customer with the access and instructions to create support requests.

05 – HOW SEAL PROFESSIONAL SERVICES CAN HELP ACCELERATE SUCCESS

Seal is invested in our customers’ success. Seal Professional Services is a key factor in helping customer projects succeed in an efficient and sustainable manner. The experienced staff provides the expertise to:

- Understand the problem and execute to achieve the desired outcome
- Minimize the project risk, cost, and time-to-value
- Enable client to become self-sufficient to maximize contract visibility

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